



TIME



LIFE



COST

Pipette II & IV

Endometrial Sampling

Savings benefits of single-use instruments

TIME = Saves clinic time through effective first time sampling

LIFE = Comparable to alternatives; no risk of cross contamination

COST = Savings of £1.48 per patient or 37%

Annual potential saving up to £3,500

Current Treatment

- The usual procedure to investigate the cause of bleeding in post-menopausal women is endometrial sampling using one of a range of available device options
- Patients are often referred to a hospital gynaecological department
- Many reusable options can be too rigid or suffer from poor or prolonged sampling

DTR Medical's Saving Alternative

- Pipette II & IV suits the current pressures on clinical productivity with four holes in the tip to improve the speed and efficiency of taking the sample. The flexibility of the tube also aids quick insertion
- This relatively new product has the advantage of being 36% less expensive compared to alternatives
- Following successful trials, many departments have switched to the Pipette II & IV and are realising significant cost savings

Item	Pipette	Pipette IV
Endometrial sampler/patient	£4.04	£2.56
Saving per patient		£1.48
Estimated 50 patients per week		2400 patients per year
Annual Saving		£3,552.00



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Reference: UK Women's Hospital using two boxes per week. No. patients equals 50 x 48 operating weeks per year